



**BORDER
INDUSTRIAL
ASSOCIATION**

BORDER INDUSTRIAL ASSOCIATION

2022 ANNUAL REPORT



LETTER FROM THE CHAIRMAN

The year 2022 was a record year in terms of construction in Santa Teresa / San Jeronimo and public/private investment. San Jeronimo saw 1,480,000 sf of new space under construction, with the expansion of Foxconn (1,200,000 sf), and the announcement of a second confectionary plant (280,000 sf) by Sunrise Confections. JMC Paper Mill, LLC announced that it will construct a 150-ton paper mill in Santa Teresa, beginning in 2023.

In Santa Teresa, 755,000 sf of new space was completed or started, comprised of Blue Road Investments' second spec building (365,000 sf in Santa Teresa West Park, leased by Ergomotion), Abyacsa's two spec buildings (each 135,000 sf in Santa Teresa Gateway Rail Park), and N&G Juicy Investments acquiring land and submitting plans to construct another spec building (120,000 sf in the Border Industrial Park). Franklin Mountain Industrial also fully leased its second spec building (183,000 sf in Santa Teresa Airport Park). This same company also submitted plans for developing the land southeast of the Santa Teresa Jetport. Aries Worldwide Logistics moved into 145,000 sf of space in Santa Teresa West Park, and Pedraza Customs House Brokers moved into 8,000 sf of space in the Santa Teresa Airport Park. Burrell Aviation announced that it will invest \$72 million to build spec space, cold storage space, and logistics buildings on the northwest corner of the Jetport's grounds. In 2022, for the first time in its development history, the Santa Teresa industrial base reached 100% occupancy.

Infrastructure was a priority in 2022. The BIA worked with the executive and legislative branches of the state to help acquire \$55 million for the extension of St. Francis Drive, which will run parallel to the border fence east, and eventually connect to McNutt Road in Sunland Park and Loop 375 in El Paso. This will create increased logistics efficiencies, as well as making the commute to the Santa Teresa industrial base more expedient for employees. Another \$20 million in capital outlay was awarded to the Doña Ana Jetport for improvements, and to



**THE YEAR 2022 WAS A RECORD YEAR IN
SANTA TERESA / SAN JERONIMO IN TERMS
OF PUBLIC / PRIVATE INVESTMENT**

build hangars for the long waiting list of plane owners needing to house their aircraft. Capital outlay also was allocated for an above-ground water tank (\$6.5 million), and a new parking lot north of the port (\$1.2 million). Federal funding of \$500,000 to conduct a feasibility study for the expansion and modernization of the Santa Teresa Port of Entry was awarded to the state. Ironhorse Resources also added 2.5 miles of track in the Santa Teresa Gateway Rail Park. On the San Jeronimo side, Mexican Foreign Relations Secretary Marcelo Ebrard announced that the Mexican government would allocate funds for port improvements.

In 2022, two new retail/hospitality establishments opened in the Santa Teresa industrial base. In February, Love's Truck Stop opened at the entrance of the Santa Teresa Airport Park, providing the region and travelers with three restaurant options, fuel, and a variety of retail products. In September, Ricardo's Restaurant opened on Airport Road in the Santa Teresa Airport Park. This new eatery provides the industrial base with quality food for dine-in and/or take-out. In recognition of our veterans, the BIA also supported the creation of a Veteran's Memorial Park, located at the entrance to the Santa Teresa Jetport. The BIA supported the opening of Doña Ana Community College's Industrial Careers Academy, which is being funded by a grant from Union Pacific. The Academy will offer certification programs such as forklift training, supply chain management, and quality control that will provide a pipeline of employee prospects to the industrial base.

In 2023, the BIA will continue to advocate for Santa Teresa by helping to recruit new industry and by continuing efforts to make our industrial base more attractive for industry. As the state's largest industrial base, we will continue to work with government at all levels to secure infrastructure funding for our projects, and to create legislation beneficial for our members. Our goal is to maintain the strong momentum we have been experiencing, to attract new investment, and create good paying jobs for our region. The Border Industrial Association is committed to advocating for Santa Teresa to help diversity New Mexico's economy.



Guillermo Lopez
BIA Board Chairman

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BIA BOARD OF DIRECTORS

Guillermo Lopez
Chairman

Joshua Orozco
Treasurer

Jack Brown
Secretary

Jerry Pacheco
President/CEO

Alexander Sierra

Juan Massey

Adrian Gonzalez

James Robinson

Chris Lyons

Giovany Danel

Hildeberto Moreno

Capitan Scott

Shawna Blount

Eric Montgomery

Leonard Martinez



BIA Board Members and Staff

NEW BIA MEMBERS

- 1.** Love's Travel Stops
- 2.** Real Estate Power Houses
- 3.** Sunflower Bank
- 4.** Franklin Mountain Packaging
- 5.** Citizens Bank
- 6.** Holiday Inn Express & Suites - Sunland Park
- 7.** Glenwood Solutions, Inc
- 8.** Starkist Construction
- 9.** Countryman & Co. Architecture
- 10.** Structured Logistics
- 11.** PyroCom Systems
- 12.** ONE Gas, Inc. - Texas Gas Services
- 13.** CRC Vending
- 14.** Aries Worldwide Logistics
- 15.** Ricardo's Mexican Cuisine
- 16.** Frontier Roof Services LLC
- 17.** Pinnacle Construction of New Mexico
- 18.** VIP Vending Solutions

BIA-SUPPORTED PROJECTS

In 2022, several major new private-sector projects and expansions were started and/or completed in the Santa Teresa industrial base and adjacent regions.

BLUE ROAD SPEC 2

In 2022, Blue Road Investments completed the construction of its second spec project in Santa Teresa, a 365,000 sf, cross-dock building in the Santa Teresa West Park. Before this building was completed, it was already leased to Ergomotion, Inc., the world's largest adjustable bedding company. This expanded Ergomotion's industrial space in Santa Teresa from 143,350 sf to 365,000 sf.



Blue Road Spec Building 2



FRANKLIN MOUNTAIN INVESTMENTS

In 2022, Franklin Mountain Investments completed construction and leased its second spec project in Santa Teresa, a 183,000 sf spec building in the Santa Teresa Airport Park.

ABYACSA SPEC BUILDINGS

In 2022, Abyacsa continued construction on its first 135,000 sf spec building, located in the Santa Teresa Gateway Rail Park. It also broke ground on a second 135,000 sf building adjacent to the first, which is slated to be completed at the end of 2023 or the beginning of 2024.

N&G JUICY INVESTMENTS

In 2022, N&G Juicy Investments announced that it would construct a 120,000 sf spec building in the Santa Teresa Binational Industrial Park. Construction is expected to begin in 2023.

ARIES WORLDWIDE LOGISTICS

In December, Aries Worldwide Logistics, a logistics and distribution firm, leased the former 145,350 sf Ergomotion space in the Blue Road Spec 1 building. Aries will offer Foreign Trade Zone services to the general public.



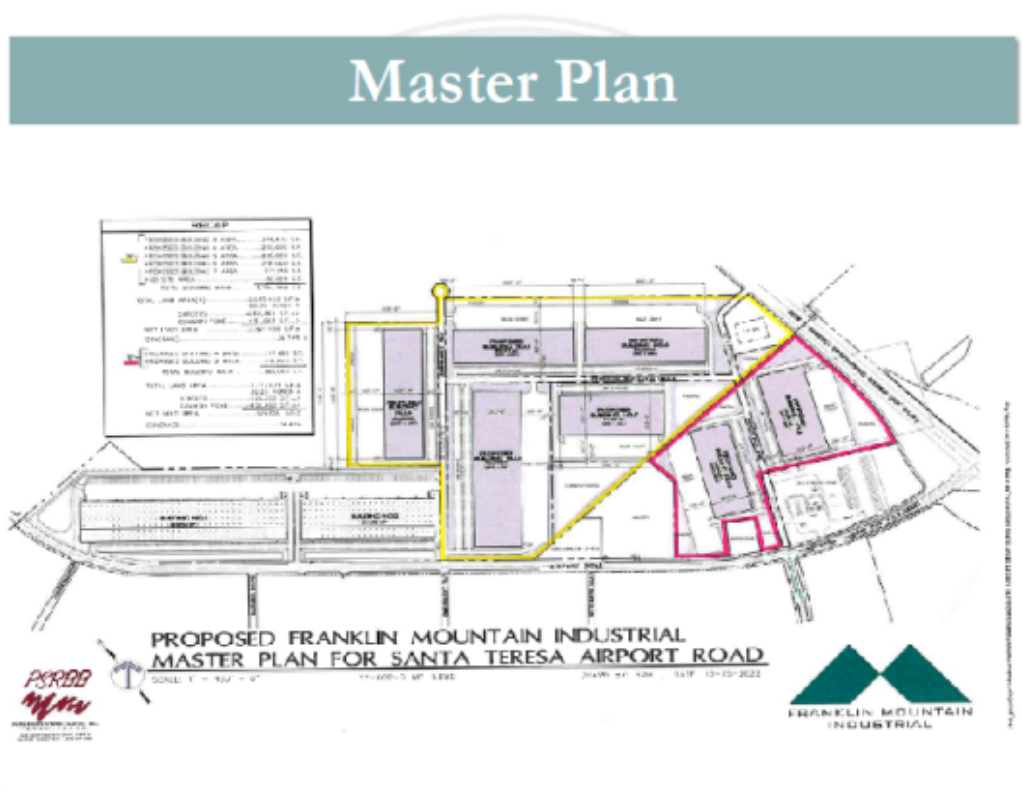
Aries Worldwide Logistics' New Warehouse

BURRELL AVIATION INVESTS IN SANTA TERESA JETPORT

In 2022, Burrell Aviation announced that it would invest \$72 million to construct logistics buildings, spec buildings, and cold-storage space at the Santa Teresa Jetport. Construction is expected to begin in 2024.

FRANKLIN MOUNTAIN INDUSTRIAL PARK

In 2022, Franklin Mountain Industrial submitted plans to Doña Ana County and the Camino Real Regional Utility Authority for the development of an industrial park that will be situated just to the southeast of the Santa Teresa Jetport.



Proposed Franklin Mountain Industrial Park

PEDRAZA CUSTOMS HOUSE BROKERS

In 2022, Pedraza Customs House Brokers established its first New Mexican operations by leasing 8,000 sf of space in the Santa Teresa Airport Park.

ADDITIONAL IRONHORSE RESOURCES RAIL

In 2022, Ironhorse Resources completed the construction of an additional 2.5 miles of rail in the Santa Teresa Gateway Rail Park. This additional rail will allow for the recruitment of more rail-served users to the park.

LOVE'S TRUCK STOP

Oklahoma-based Love's Truck Stop opened its Santa Teresa truck stop on February 10, thus bringing much-needed fuel, retail, and hospitality services to the Santa Teresa industrial base.



Love's Truck Stop in Santa Teresa

FOXCONN EXPANDS SAN JERONIMO PLANT

In 2022, Foxconn continued its 1.2 million sf expansion of its San Jeronimo plant, just across the border from Santa Teresa. When completed, this plant will have approximately 2.7 million sf of production space.



Construction on Foxconn's Expansion

SECOND CONFECTIONARY PLANT IN SAN JERONIMO

In 2022, Sunrise Confections announced that it would build a second confectionary production plant in San Jeronimo, which will total 280,000 sf.

RICARDO'S MEXICAN CUISINE

In September 2022, Ricardo's Mexican Cuisine was opened at 2660 Airport Road in the Santa Teresa Airport Park. The restaurant specializes in Mexican food and can cater meetings and events in the Santa Teresa industrial base.

BIA-SUPPORTED INFRASTRUCTURE PROJECTS

EXTENSION OF ST. FRANCIS DRIVE



Rendering of St. Francis Extension

The BIA worked with Governor Michelle Lujan Grisham's infrastructure team to acquire \$55 million to extend St. Francis Drive in the Santa Teresa Border Industrial Park to McNutt Road in Sunland Park. This new infrastructure will connect Santa Teresa directly to Loop 375 in El Paso, thus increasing logistics efficiencies and providing a second major access path to the Santa Teresa industrial base.

NEW AIRPORT INFRASTRUCTURE

The BIA worked with Governor Michelle Lujan Grisham's infrastructure team to acquire an additional \$20 million in infrastructure funding for improvements at the Santa Teresa Jetport. These monies will be used to further improve runways and taxiways, and to construct hangars to service the long waiting list of plane owners, who want to make Santa Teresa their base.

The Jetport also received an additional \$2,250,000 via a House Omnibus Bill that will be used for Jetport T-Hanger expansion.

VETERAN'S MEMORIAL PARK

During 2022, the BIA worked with Mike McNamee, a Vietnam veteran and helicopter pilot, to collect and administer funding for the Santa Teresa Veteran's Park, located at the entrance to Santa Teresa Jetport. The park was formally inaugurated with a ceremony and dinner on November 11, which was Veterans' Day.



Santa Teresa Veteran's Memorial Park

ABOVE-GROUND WATER TANK

The BIA worked with the Camino Real Regional Utility Authority and the New Mexico Border Authority to obtain \$6.5 million from the New Mexico Legislature to construct a 1-million-gallon, above-ground water tank. This new project will help the Santa Teresa industrial base maintain high water pressure levels for ongoing development purposes.

BORDER AUTHORITY PARKING LOT

The BIA worked with the New Mexico Border Authority to obtain \$1.2 million to construct an additional public parking lot just north of the Santa Teresa Port of Entry.

SANTA TERESA DESALINIZATION PROJECT

In 2022, the BIA continued to work with NMSU on the testing and development of a desalinization plant in Santa Teresa. NMSU's desalinization technology is currently being tested at the Kay Bailey Hutchison plant in El Paso. The final report and recommendations are slated to be released in by summer 2023.

FEASIBILITY FUNDING FOR SANTA TERESA PORT OF ENTRY

In 2022, the federal government granted the state \$500,000 to pay for a feasibility/design study to modernize the Santa Teresa Port of Entry. This project is being managed by the New Mexico Border Authority.

BIA-SUPPORTED GENERAL PROJECTS

UNION PACIFIC OVERPASS

In 2022, the BIA continued to work with Doña Ana County to construct an overpass over Union Pacific rail lines that divide the Airport Park and the Santa Teresa Gateway Rail Park. This at-grade crossing causes logistical inefficiencies and safety issues. Doña Ana County has been awarded \$1.3 million from the Federal Railroad Administration, which it has matched with \$300,000, to do 30 percent of the design of this project. The BIA provided logistical input, contacts, and worked with Wilson & Company, the engineering firm to push this project forward.

HAZMAT

In 2022, the BIA worked with CBP and the New Mexico Border Authority to help establish hazmat capabilities at the Santa Teresa Port of Entry. This will allow hazmat shipments to cross at the port, which will assist in attracting new industries to the Santa Teresa industrial base.

RESHORE/NEAR-SHORE MARKETING IN ASIA

During 2022, the BIA continued its efforts to market the Santa Teresa/San Jeronimo industrial base to government agencies and private sector concerns in Asia and Mexico. A BIA-sponsored website (www.reshore-na.com) is being used to provide site selection information and the advantages of locating in the Santa Teresa/San Jeronimo region.

SANTA TERESA CHARITY GOLF TOURNAMENT

The BIA supported the Santa Teresa Charity Golf Tournament, which was held on November 4 at Butterfield Trail Golf Course. The tournament netted more than \$19,000 that will be used to support educational programs for schools in the Gadsden Independent School District.

SANTA TERESA TRADE PORT PROJECT

In 2022, Doña Ana County was awarded \$1.1 million from the U.S. Department of Transportation to position Santa Teresa as the Inland Port destination of choice through the piloting and advancement of Electric Vehicle (EV) and Autonomous Vehicle (AV) intermodal, cargo, and fleet technologies, thereby creating systemic solutions to the U.S. supply chain challenges. This project will greatly assist the Santa Teresa industrial base in attracting EV and logistics industries.

DOÑA ANA COMMUNITY COLLEGE AND UNION PACIFIC INDUSTRIAL CAREERS ACADEMY

In December, Doña Ana Community College launched the Industrial Careers Academy, which is being funded by a grant from Union Pacific. The Academy will offer certification programs such as forklift training, supply chain management, and quality control that will provide a pipeline of employee prospects the industrial base.

THE SANTA TERESA/SAN JERONIMO PORT OF ENTRY

NEW SANTA TERESA PORT OF ENTRY PORT DIRECTOR



STPOE Port Director Tony Hall

On January 10, Tony Hall was formally installed as the Santa Teresa Port of Entry Port Director. Hall has had previous posts as the Columbus Port of Entry Port Director and assignments in Washington, D.C. He is familiar with the Santa Teresa industrial base and has been a good ally.

SANTA TERESA PORT OF ENTRY REDESIGN

In 2022, the BIA continued to lobby for the redesign of the Santa Teresa Port of Entry, and the extension of its commercial hours. The BIA attended several legislative interim committees. It also worked closely with the offices and staff of Senator Martin Heinrich, Senator Ben Ray Lujan, and Representative Yvette Herrell.

PUBLIC OUTREACH

2022 BIA HOSTED EVENTS/GUESTS

- 1/6/22: Santa Teresa infrastructure discussion with Marty Chavez, the Governor's infrastructure czar
- 1/13/22: Albuquerque Hispano Chamber of Commerce International Trade Committee
- 1/16/22: 3M Imaging tour of Santa Teresa
- 2/23/22: Host Canadian General Consul for automotive industry lunch
- 2/24/22: State Land Office tour of Santa Teresa
- 2/25/22: Plant Managers' lunch
- 2/25/22: New Mexico Border Authority Board meeting
- 3/2/22: Presentation to new U.S. Department of Commerce Commercial Service officer
- 3/2/22: Presentation to Sandrine S. Goffard Political and Economic Section Chief - American Consulate
- 3/2/22: Presentation to Amanda Dick-Peddie, Economic Development Analyst - Legislative Finance Committee
- 3/3/22: Meeting with Governor Michelle Lujan Grisham
- 3/8/22: Trade Port presentation to Doña Ana County Commission
- 3/10/22: Albuquerque Hispano Chamber of Commerce International Trade Committee
- 3/14/22: Los Santos Board meeting
- 3/15/22: NM Stakeholders Meeting: Border Strategy - Economic Development Department
- 3/16/22: NM Stakeholders Meeting: Border Strategy - New Mexico Border Authority
- 3/21/22: Legislative Session Recap / Planning Meeting - New Mexico Border Authority
- 3/23/22: Presentation to Albuquerque Economic Forum
- 3/29/22: Presentation to Ed Talbert Cubero, Senator Heinrich's State Director
- 3/30/22: Meeting with the North American Development Bank
- 3/31/22: Mexico's Manufacturing Supply Chain Summit
- 4/1/22: Legislative panel with Senator Carrie Hamblen and Representative Ray Lara
- 4/4/22: Santa Teresa desalinization project meeting
- 4/5/22: Meeting with General Cecilio Martinez, new Juarez Customs Director
- 4/6/22: Meeting with Juan Acereto, City of Juarez - International Affairs
- 4/7/22: Presentation to El Paso Realtors Association
- 4/15/22: County Manager Fernando Macias 2023 legislative strategy session
- 4/20/22: Association of Supply Chain Management presentation
- 4/21/22: C-BED presentation in Las Cruces

4/22/22: Presentation to GSA
 4/26/22: Sunland Park Entertainment District Advisory Board meeting
 4/27/22: Rio Grande Economics Association meeting
 4/27/22: El Paso Electric Community event - Las Cruces
 4/28/22: NMDOT District Engineer meeting to discuss road projects
 4/28/22: Reception for New Mexico House of Representatives Majority Leader
 5/5/22: Meeting with Texas Department of Workforce Solutions
 5/5/22: Meeting with Doña Ana Community College to discuss new Careers Academy
 5/11/22: Santa Teresa Port of Entry Monthly meeting
 5/12/22: Albuquerque Hispano Chamber of Commerce International Trade Committee
 5/12/22: CBRE Client Appreciation Event
 5/13/22: Las Cruces Chamber of Commerce Charity Golf Tournament
 5/24/22: Santa Teresa hydrogen hub meeting with NMSU
 5/27/22: Host site selection consultants at BIA's offices
 6/3/22: Plant Manager's meeting
 6/8/22: Santa Teresa Port of Entry Monthly Trade meeting
 6/8/22: Presentation to Union Pacific corporate staff
 6/9/22: PRIMAX - Taiwanese group tour
 6/15/22: Assist Mexican artists bound for Fiesta Latina to cross the border
 6/23/22: Wilson & Co. - Santa Teresa overpass project
 6/30/22: Host Taiwanese EV delegation
 7/5/22: Doña Ana Mobility Hub meeting
 7/6/22: Presentation to Tim Archuleta, Las Cruces Sun News/El Paso Times Editor
 7/12/22: Meeting with Robert Garza, Doña Ana County's consultant to discuss CRRUA issues
 7/19/22: Economic Development Basic Course
 7/20/22: Energize the Power of New Conference
 7/27/22: Presentation to Roswell-Chavez County Economic Development Association
 8/2/22: MVEDA Luncheon Panel
 8/9/22: Sunland Park Entertainment District Advisory Board meeting
 8/9/22: Meeting with Sunland Park Economic Development Department
 8/16/22: Senators Martin Heinrich and Ben Ray Lujan visit to BIA offices
 8/17/22: Meeting with Congressman Silvestre Reyes
 8/18/22: Texas Gas Company meeting
 8/19/22: Presentation to Doña Ana County Commission Chair Manny Sanchez
 8/22/22: Meeting with the Provisional Government of Santa Teresa
 8/24/22: CRRUA infrastructure strategy session
 8/25/22: Presentation to gubernatorial candidate Mark Ronchetti
 8/25/22: Presentation and Santa Teresa tour for STPOE Director Tony Hall
 9/1/22: Discussion of Doña Ana County workforce with county's consultant

9/8/22: Albuquerque Hispano Chamber of Commerce International Trade Committee
 9/8/22: Meeting with Amanda Dick-Peddie of Legislative Finance Committee
 9/13/22: CESFAS-Border Industrial Association collaboration meeting
 9/22/22: Meeting with Arleen Murillo of GISD School Board
 10/3/22: Legislative Transportation Committee testimony in Santa Fe
 10/11/22: Sunland Park Chamber of Commerce meeting
 10/13/22: Legislative Economic Policy Committee in Santa Teresa
 10/13/22: NMPWRC Industry Partner Day
 10/19/22: Doña Ana Community College/Union Pacific Career Academy inauguration
 10/20/22: Presentation to Gadsden Independent School District Board
 10/31/22: Border Connector Highway meeting at New Mexico Border Authority
 11/4/22: Santa Teresa Charity Golf Tournament
 11/8/22: Sunland Park Chamber of Commerce workforce strategy session
 11/9/22: Presentation to Andrea Hutchins, Executive Director of the Greater El Paso Chamber of Commerce
 11/10/22: Albuquerque Hispano Chamber of Commerce International Trade Committee
 11/11/22: Dedication of the Santa Teresa Veterans' Memorial Park
 11/17/22: Santa Teresa Port of Entry Monthly Trade Meeting
 12/1/22: Presentation to Dallas Morning News and El Paso City Councilor Peter Szarzbein
 12/1/22: Regional broadband interest in ACP outreach program funding opportunity meeting
 12/7/22: USDA Rural Partners Network meeting
 12/9/22: SBDC Square States presentation in Santa Fe
 12/12/22: Presentation to Doña Ana County Sheriff Kim Stewart and Major Jon Day
 12/15/22: New Mexico State Land office presentation and tour

BIA BOARD MEETINGS

January 5

September 23

April 6

December 15

June 22

BIA Strategic Planning Meeting: October 14 and 15

BIA General MEETINGS

April 1

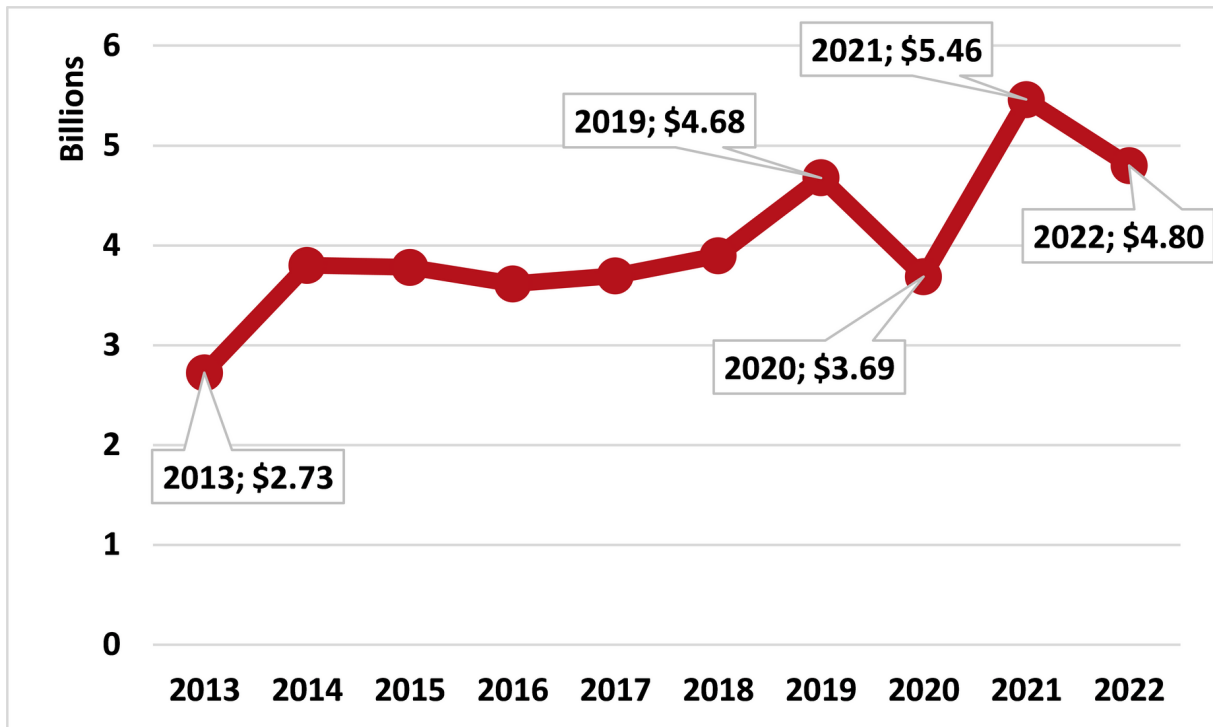
July 15

September 23

GRAPHS

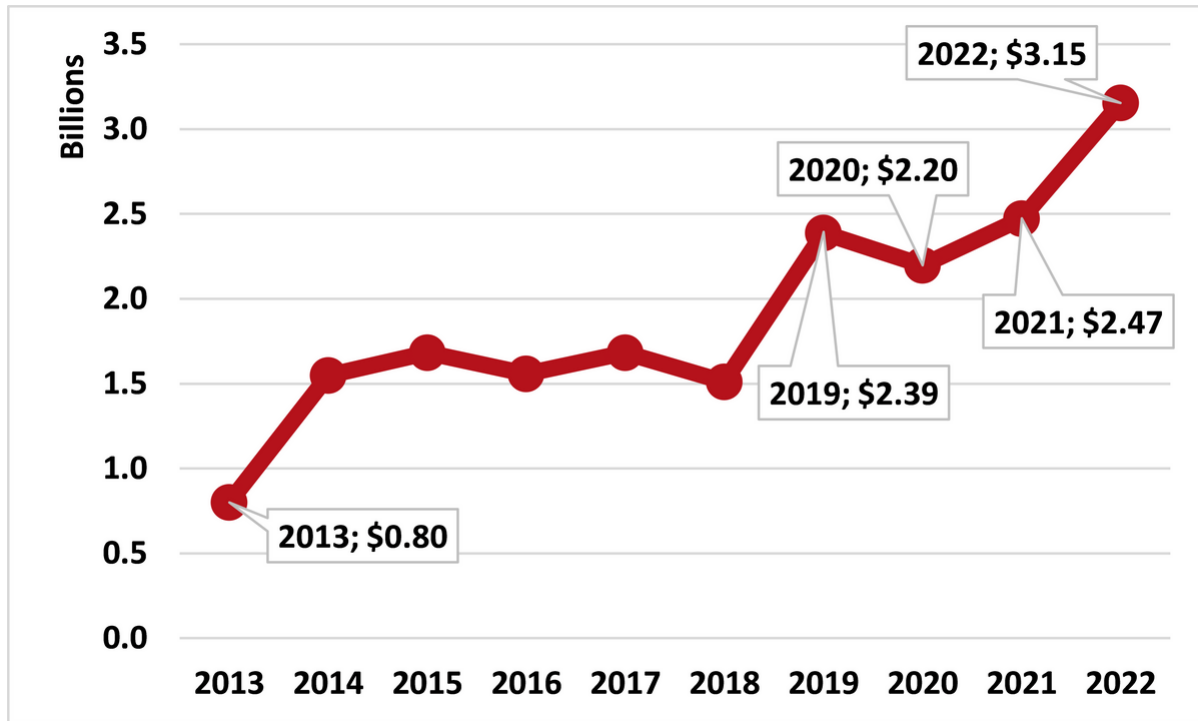
The following graphs highlight the impact that the Santa Teresa industrial base is having on New Mexico's export trade figures, particularly those with Mexico:

NM Exports to the World



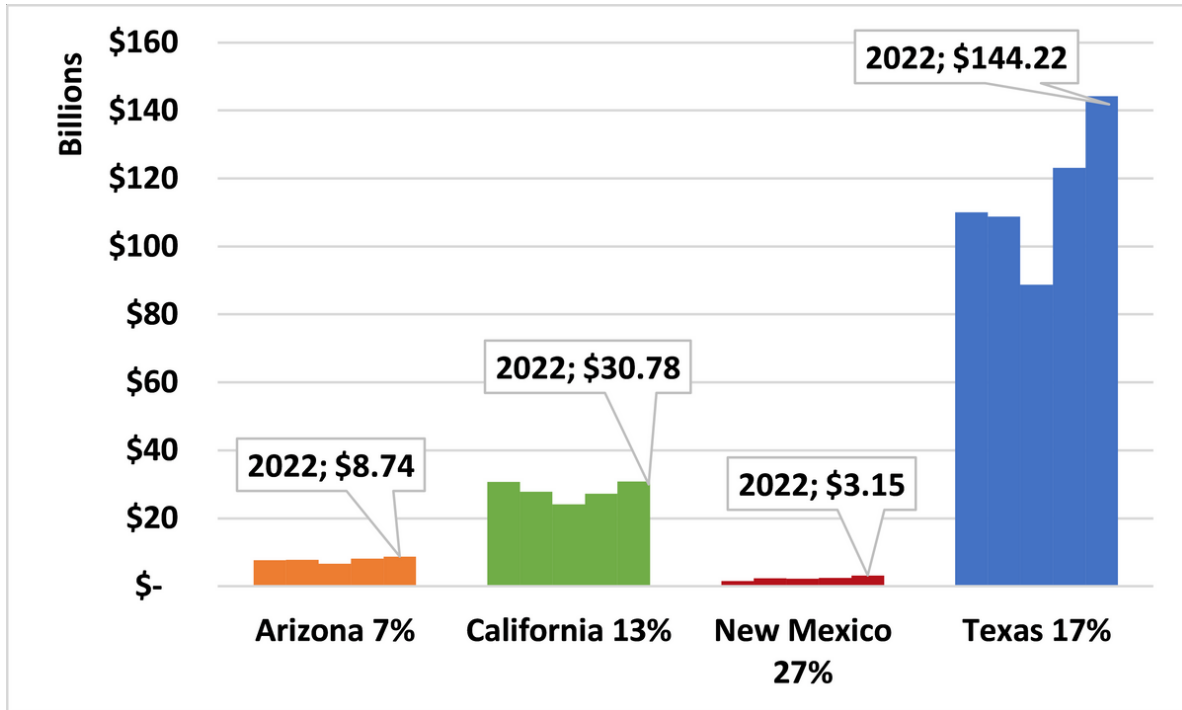
In 2022, New Mexico exported \$4.8 billion worth of goods to the world which was the state's second largest year for exports. This was down from the record \$5.46 billion in 2021 due to a major reduction of exports to China.

NM Exports to Mexico



Although New Mexico's exports to the world declined in 2022, exports to Mexico reached a new record. New Mexico's exports to Mexico were \$3.15 billion in 2022. This is primarily due to the growth of the Santa Teresa industrial base.

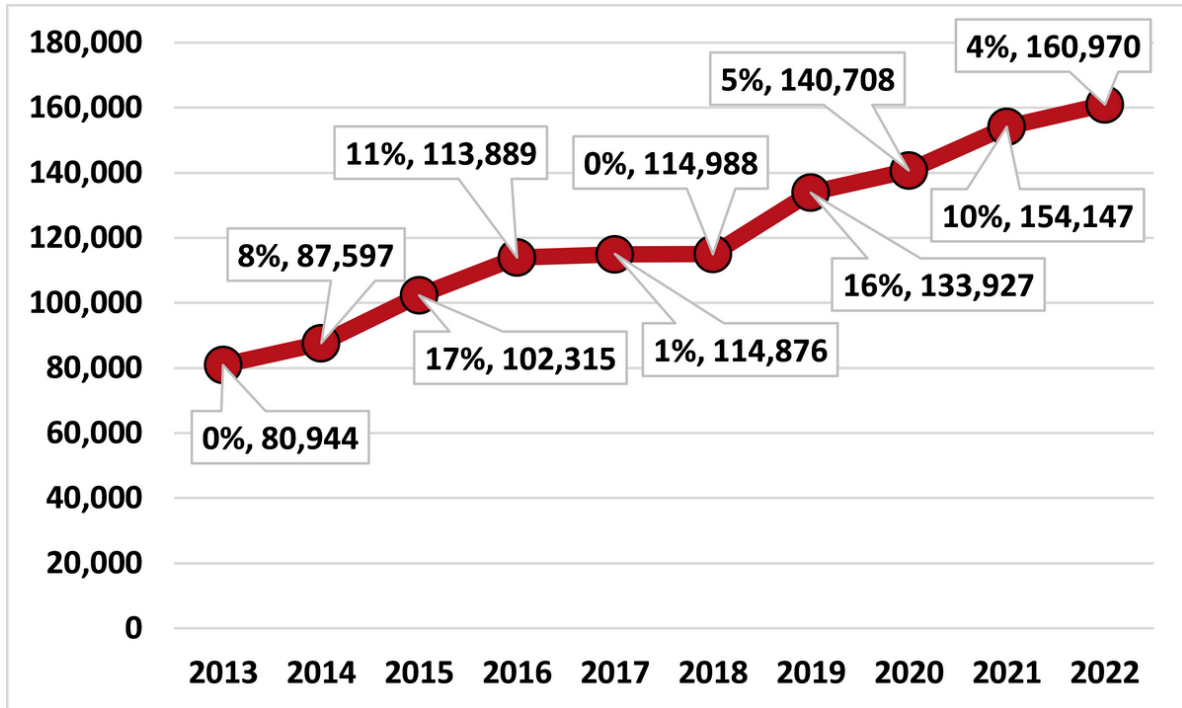
Border State Exports to Mexico



Year	Arizona 7%	California 13%	New Mexico 27%	Texas 17%
2018	\$ 7,652,965,178	\$ 30,763,240,965	\$ 1,510,320,972	\$ 110,038,609,628
2019	\$ 7,808,176,854	\$ 27,858,676,129	\$ 2,388,037,280	\$ 108,784,909,260
2020	\$ 6,649,483,598	\$ 24,065,728,591	\$ 2,197,761,738	\$ 88,702,638,099
2021	\$ 8,164,961,489	\$ 27,211,003,532	\$ 2,473,670,125	\$ 123,103,946,346
2022	\$ 8,738,699,811	\$ 30,777,717,702	\$ 3,153,487,299	\$ 144,223,934,069

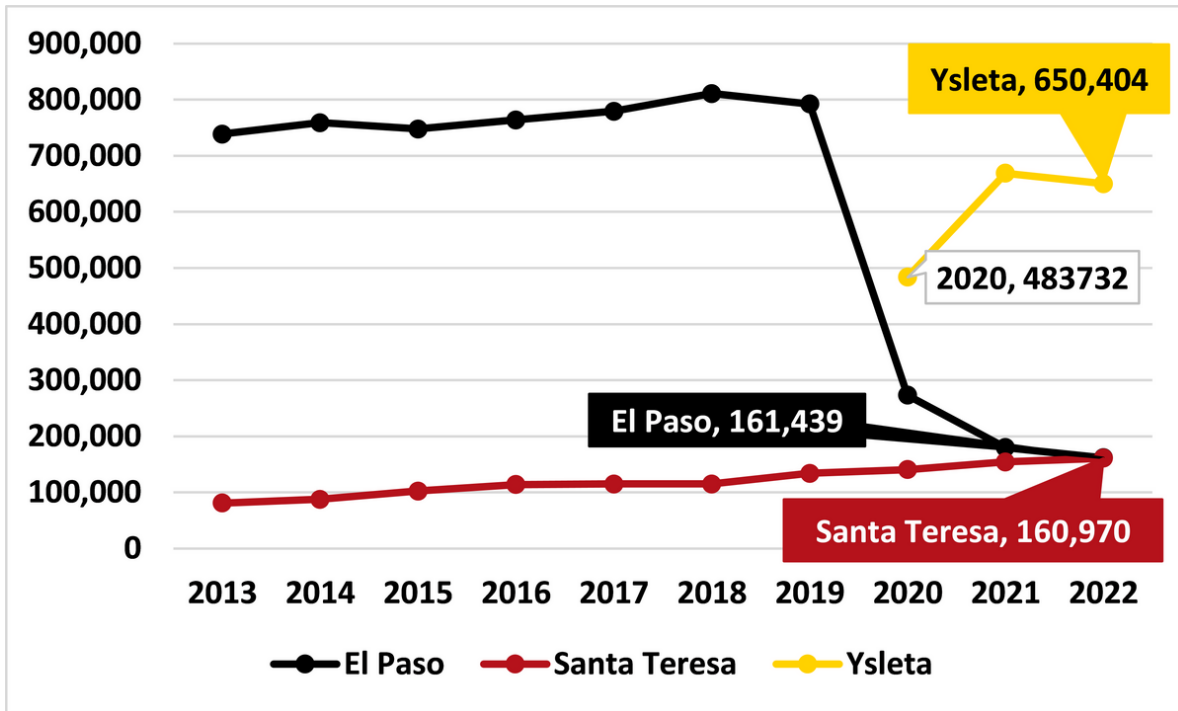
Although New Mexico's exports to Mexico set a new record in 2022, the state is still far behind other border states. In 2022, Arizona exported \$8.7 to Mexico, California \$30.8 billion, and Texas \$144 billion. However, New Mexico saw the largest percentage growth at 27%.

STPOE Northbound Commercial Crossings and % Change from the Previous Year



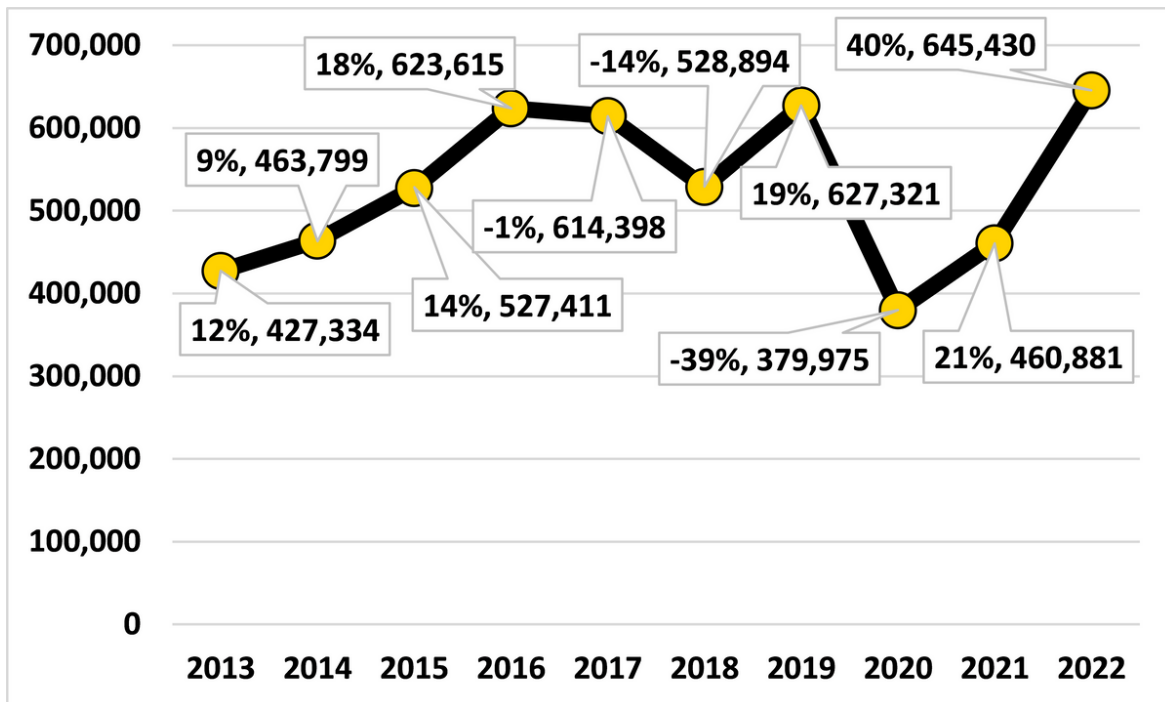
The Santa Teresa Port of Entry saw another record year for commercial crossings. In 2022, there were 160,970 northbound commercial crossings at the port. That is 10 years of continuous year-over-year growth at the port.

Northbound Commercial Crossings at Area POEs



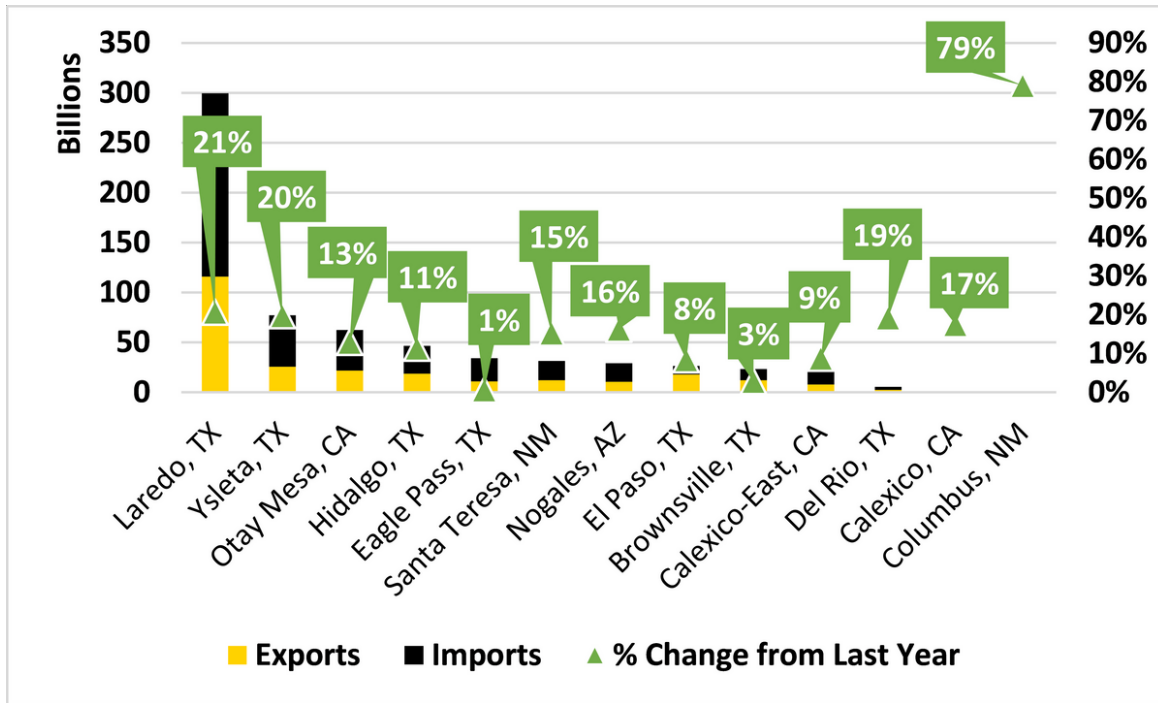
In 2022 the STPOE was the third busiest port for northbound commercial traffic, behind Bridge of the Americas with 161,439 crossings and Ysleta with 650,404 crossings. However, 2022 continued to see the STPOE inching closer to BOTA.

STPOE Northbound Personal Vehicle Crossings and % Change from the Previous Year



2022 saw a return to pre-pandemic levels of northbound personal vehicle traffic at the STPOE with 645,430 crossings. This was an increase of 40% over 2021 and a new record for the port.

2022 Import/Export Values % Change from 2021 at Selected Ports of Entry



Port	Total	Exports	Imports	% Change from '21
Laredo, TX	\$ 299,446,457,854	\$ 115,937,068,324	\$ 183,509,389,530	21%
Ysleta, TX	\$ 77,149,814,394	\$ 25,415,098,627	\$ 51,734,715,767	20%
Otay Mesa, CA	\$ 62,491,819,133	\$ 21,748,542,159	\$ 40,743,276,974	13%
Hidalgo, TX	\$ 46,436,697,354	\$ 18,739,006,706	\$ 27,697,690,648	11%
Eagle Pass, TX	\$ 34,018,146,549	\$ 10,874,698,203	\$ 23,143,448,346	1%
Santa Teresa, NM	\$ 31,536,040,462	\$ 11,996,086,685	\$ 19,539,953,777	15%
Nogales, AZ	\$ 29,168,883,439	\$ 10,264,924,608	\$ 18,903,958,831	16%
El Paso, TX	\$ 26,491,958,281	\$ 17,981,639,862	\$ 8,510,318,419	8%
Brownsville, TX	\$ 23,401,966,269	\$ 12,002,472,745	\$ 11,399,493,524	3%
Calexico-East, CA	\$ 21,085,139,627	\$ 7,813,246,930	\$ 13,271,892,697	9%
Del Rio, TX	\$ 5,485,139,896	\$ 2,272,327,587	\$ 3,212,812,309	19%
Calexico, CA	\$ 793,539,653	\$ 793,537,446	\$ 2,207	17%
Columbus, NM	\$ 328,553,383	\$ 207,701,740	\$ 120,851,643	79%

The STPOE continues to be the sixth largest port on the U.S./Mexico border in terms of the value of trade that crosses the port. In 2022 the STPOE saw \$31.5 billion worth of goods cross both north and south. This was an increase of 15% over 2021. The port of Columbus reached \$328 million worth of goods cross, an increase of 79% over 2021.

BIA SUCCESSSES TO DATE

TOTAL CAPITAL OUTLAY AND LEDA (2010-2022)= **\$122,095,800**

LEDA

2011: \$5.8 Million (what was drawn from the \$12.5 million LEDA ordinance) -
water system repairs

2016: \$1.8 Million (new water well)

CAPITAL OUTLAY

2022: \$20 million Jetport

\$6.5 million CRRUA elevated tank

\$1.2 million New Mexico Border Authority parking lot

2021: \$100,000 to do the design for a \$4.5 million elevated tank

\$90,000 South Central Regional District vans for rideshare

\$40 million Border Highway connector in the special session at the
end of the year

2019: \$4 million Jetport funding for runways and taxiways

\$350,000 for CRRUA improvements

\$4.8million from the FAA for Jetport improvements

2018: \$325,800: CRRUA lift station improvements and manhole cover
replacements

\$5,645,000 Jetport improvements

2017: \$200,000: CRRUA Lift Stations

2016: \$255,000: Jetport planning funding

\$200,000: CRRUA Lift Stations

\$5.2 million: \$3.2 million matched by \$2 million in capital outlay -
double wastewater capacity in industrial parks

2015: \$8.33 million (\$8.03M in capital outlay and \$100K each from Reps. Gomez and McMillan, and Sen. Cervantes)

\$262,000: AWOS system at ST Jetport

2014: \$3.7 million (CRRUA's North Wastewater Treatment Plant)

2012: \$12 million for Strauss Road

2011: \$1.25 million (For CRRUA's water supply and distribution systems, including replacing wells and fire pumps)

2010: \$350,000 for northbound preclearance lane

TOTAL BIA LEDA AND CAPITAL OUTLAY SINCE 2010: **\$122,095,800**

BIA LEGISLATION:

2022: No support for or against any bills.

2021: SB 102: SB 102 was again introduced to put New Mexico on permanent Daylight Savings Time: This bill would have resulted in the Santa Teresa industrial base being on a different time zone from El Paso and Chihuahua for four months out of the year. The BIA lobbied hard against this bill, BIA members testified to its potential negative effects on their business and the bill **DIED IN COMMITTEE**.

2020: SB 102: Put New Mexico on permanent Daylight Savings Time: This bill would have resulted in the Santa Teresa industrial base being on a different time zone from El Paso and Chihuahua for four months out of the year. The BIA lobbied hard against this bill, BIA members testified to its potential negative effects on their business and the bill **DIED IN COMMITTEE**.

2018: Border Authority Legislation: Continued to fine tune the legislation.

2017: HB 90: Improve Requirements for Border Authority Board - **DIED IN COMMITTEE**

HB 91: Use LEDA to fund the extension of commercial hours at STPOE **PASSED but VETOED**

2016: SB352: Economic Development Rate for Industrial Users - **PASSED**

2014: GRT Exemption for Trade Support Companies (reenact) - **PASSED**

2013: Extend Overweight Cargo Zone to 12 miles - **PASSED**

2011: HB24: Overweight cargo zone - **PASSED**

HB523: Diesel Fuel Tax Abatement (Union Pacific) - **PASSED**

Discussion draft legislation: PIT Modification to include manufacturers - **NEVER INTRODUCED**

HB90: Revolving Border Infrastructure Fund - **PASSED**

2008: GRT Exemption for Trade Support Companies - **PASSED**

2007: Diesel Fuel Tax Tax Abatement (Union Pacific) - **PASSED**

BIA IN THE MEDIA

RADIO AND TELEVISION INTERVIEWS

KVIA Channel 7: 2/8/22	KVIA Channel 7: 5/4/22
KVIA Channel 7: 2/9/22	77KOB: 5/4/22
KVIA Channel 7: 3/16/22	KFOX Channel 9: 5/31/22
KRWG: 4/6/22	KTEP: 6/4/22
CBED NMSU: 4/21/22	Channel 7: 12/20/22
WBAP Radio Dallas: 5/2/22	1200 News Radio
News Channel 1: 5/3/22	

PRINT AND ONLINE MEDIA

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